



# SIMCHA eCOM LLC

Woman-Owned Small Business — E-Commerce-Native Supplier to Government

Sanitation · Janitorial · Office Supplies · Toiletries

**\$750K**

Amazon Revenue (2025)

**\$11K+**

Walmart Marketplace (2025)

**10,000+**

Orders Fulfilled

**10K sq ft**

Warehouse Capacity

**4.7★**

Avg. Customer Rating

## CORE COMPETENCIES

### Distribution & Sourcing

National distributor and brand-direct accounts: **Uline, Grainger, Veritiv, ODP Business Solutions, KeHE, Flexlatch, Medcare, Purafide, Liberty Ware, Jasmine Trading.**

### Fulfillment & Logistics

10,000 sq ft warehouse. Same-day delivery to Austin metro; next-day to 2-day statewide; 5-day nationwide. Bulk orders (\$50K+) handled.

### Procurement Integration

EDI / cXML capability for government and enterprise procurement portals. Net 30 and Net 60 terms available.

### Quality & Operations

Pre-shipment QC, automated order flow, integrated returns handling, staff with retail-product operations experience.

## DIFFERENTIATORS

■ **Woman-Owned (51%) — WOSB Pending.** SBA WOSB application in process; eligible for WOSB set-aside contracts upon certification.

■ **Texas Local Presence.** Georgetown, TX headquarters with rapid statewide delivery and same-day to Austin metro.

■ **E-Commerce-Native Operations.** Marketplace seller experience with zero-day and same-day shipping at scale. Public review accountability has built operational discipline legacy distributors lack.

■ **Automated Procurement Workflows.** Founder's software engineering background drives automated order flow, faster quotes, and digital integration with buyer systems.

## PAST PERFORMANCE

### Amazon Marketplace

*3PL fulfillment partner | 2023 – present*

- \$750K revenue (2025), \$550K (2024)
- 10,000+ orders fulfilled
- 98% on-time shipment rate
- 4.7-star average customer rating

### Walmart Marketplace

*Top-tier seller, dry groceries | 2025*

- \$11K+ annual revenue
- Multi-category seller status

### eBay Marketplace

*Apparel & health/beauty | 2025*

- \$13K annual revenue
- Footwear, clothing, personal care

## NAICS CODES

### PRIMARY:

- **459410** — Office Supplies & Stationery Retailers
- **456199** — All Other Health & Personal Care Retailers
- **562991** — Septic Tank & Related Services

- **424130** — Industrial & Personal Service Paper Wholesalers
- **424690** — Other Chemical & Allied Products Wholesalers
- **423850** — Service Establishment Equipment & Supplies Wholesalers

**SECONDARY:** 561730 — Landscaping Services · 541519 — Other Computer Related Services

## COMPANY DATA

UEI	DVFUJ464ULV7	Texas SOS File #	805202346
CAGE Code	175M5	State of Formation	Texas (Aug 28, 2023)
EIN	93-3282642	Entity Type	LLC, S-Corp election
Texas Taxpayer ID	32091416134	Small Business Status	Yes (SAM-registered)

**DAMILOLA OLALEYE — Chief Executive Officer**  
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